



CLIENT CASE STUDY

LifeWay Increases Security, Enhances Aesthetics at New Nashville Headquarters

SUMMARY

End user

LifeWay

Integrator

ACT Security

Location

Nashville, TN, USA

Challenge

- Manage the flow of visitor traffic
- Prevent unauthorized visitors and tailgating
- Securing vehicle parking garage facilities

Solution

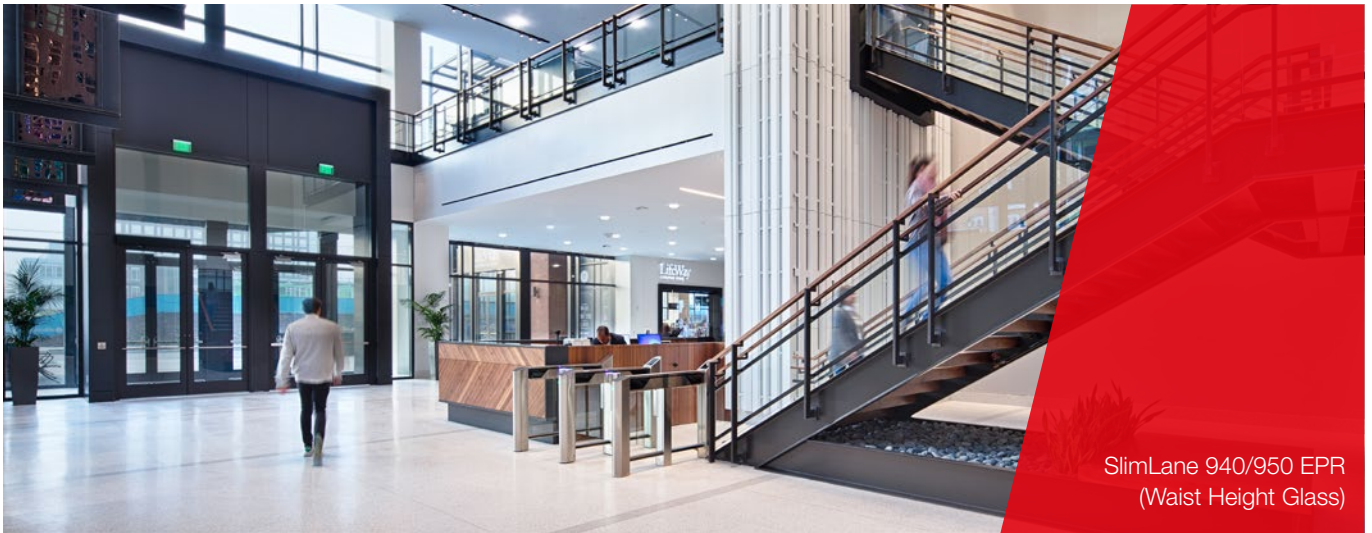
- Installation of ParkPlus smart parking barrier gates for the parking garage
- Installation of SlimLane EPR optical turnstiles

Project overview

LifeWay Christian Resources recently constructed a new building to house its Nashville, TN headquarters. Among its objectives – reducing square footage and operational costs while at the same time creating a more secure yet convenient and aesthetically pleasing access control system for its 1,100 employees and 15,000+ annual visitors. Other goals, according to Tom Lamb, LifeWay's Engineering and Business Support Mgr., were to make the lobby of the new HQ more welcoming and open, but also more secure in order to control visitor traffic past security at the main entrance. "We wanted to direct visitors to the conference area and needed the turnstiles, elevators and cameras to be integrated. We were seeking a complete package and a much more secure building."

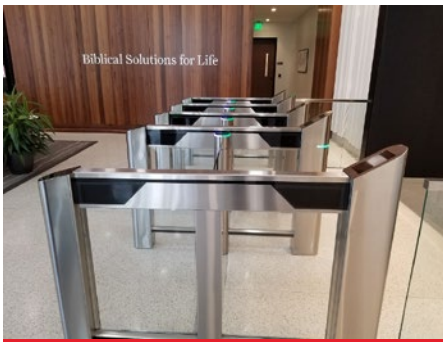
LifeWay partnered with Nashville-based systems integrator ACT Security, a security and technology solutions integration company for commercial buildings and luxury homes throughout Nashville and Middle Tennessee. ACT specified the technology solutions of Automatic Systems to meet LifeWay's objectives. ACT's confidence in Automatic Systems was well-founded, and based on the superior results that Automatic Systems had delivered for ACT on previous projects.





SlimLane 940/950 EPR
(Waist Height Glass)

|| SlimLane



SlimLane EPR optical turnstiles

SlimLane

The SlimLane security entrance lane offers a high bidirectional throughput and unsurpassed security. With its transparent, elegant design and minimal footprint, SlimLane turnstiles integrate perfectly into any architectural style and are aesthetically beautiful.

They're equipped with high processing capacity and an exclusive DIRAS detection system, guaranteeing accurate user tracking and ensuring no unauthorized persons can enter the premises. Complete with card readers and elevator dispatch display capabilities, SlimLane security optical turnstiles can be managed and monitored from one integrated, server-based system.

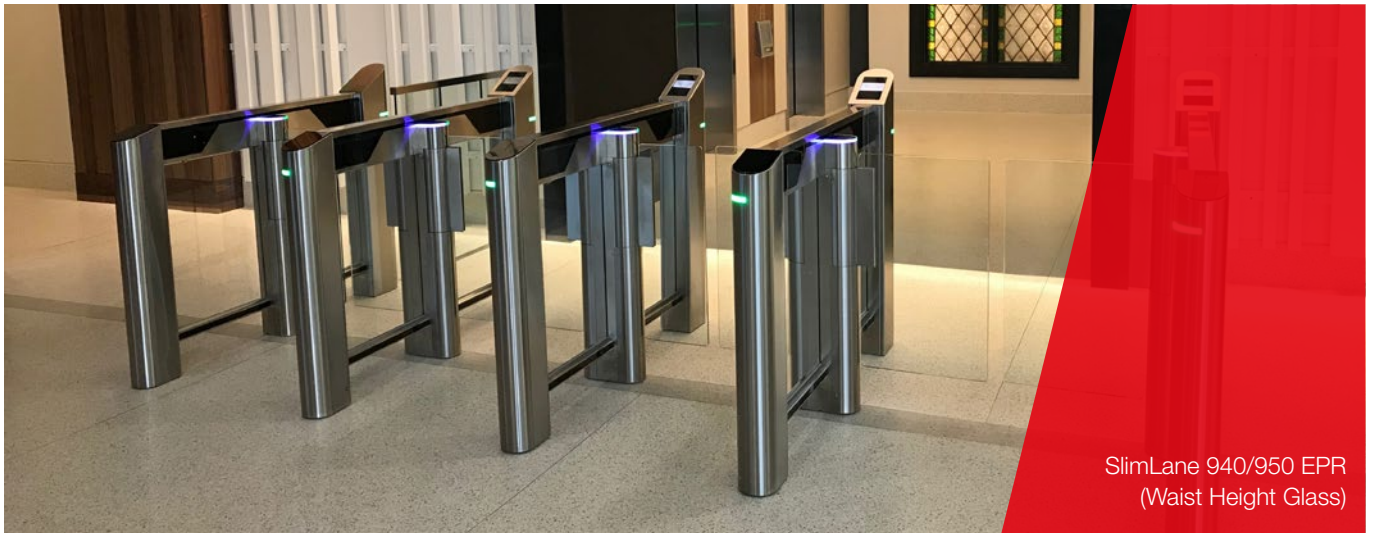
Challenges

Designing a seamless pedestrian access solution for LifeWay employees was just one part of the project's equation. ACT and Automatic Systems were also tasked with securing LifeWay's vehicle parking garage facilities, and managing the flow of visitor traffic to its Conference Center area, eliminating unauthorized visitors and tailgating at entry points. As part of the designed solution, the access system needed to be integrated with the elevators using multiple readers and technologies to enable an elevator dispatch system directing users to their designated elevator and floor.

Solution

To secure employee and visitor access to its new headquarters, LifeWay chose Automatic Systems' SlimLane EPR optical turnstiles for the lobby and its ParkPlus smart parking barrier gates for the parking garage. LifeWay's existing access control system was incorporated into the Automatic Systems' networkable security optical turnstiles, allowing for a streamlined, ultra-reliable access control process. The SlimLanes are backed by a five year warranty, rather than the two year industry standard, and are UL2593 certified for electrical and mechanical safety. SlimLane's rated 10 million MCBF (mean cycles between failure) gave LifeWay an added assurance that the security lanes will give them many years of reliable service.





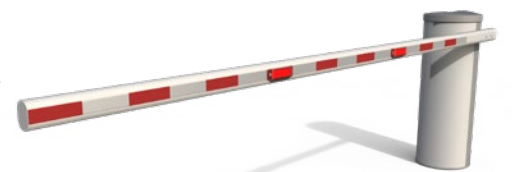
SlimLane 940/950 EPR
(Waist Height Glass)

Results

With the integration of the SlimLane EPR optical turnstile security lanes and ParkPlus parking gates, LifeWay now has one unified access control system employed for both employees and visitors that is maximizing security and convenience while also delivering significant cost savings in its new, state-of-the-art headquarters. With data collected from their access control, LifeWay was able to significantly reduce the footprint in square footage eliminating two of the floors needed to house its 1500 employees. In addition, with the data the Automatic Systems turnstiles are providing, LifeWay continues to track how well they are utilizing their building. Because of this data, LifeWay has plans to consolidate employees on fewer floors in order to lease space and offset facility costs. LifeWay was also able to eliminate 200 parking spots resulting in an upfront construction cost - and ongoing utilities cost reduction - in the millions of dollars.

End user satisfaction

LifeWay reports that the newly installed Automatic Systems turnstiles worked seamlessly from Day One. As Randy Mann, President, CEO and Partner of ACT Security notes, "Automatic Systems wowed the client with their presentation of features/benefits and was there for us and LifeWay every step of the way. When we started comparing the reliability of the systems proposed, we made the unanimous decision to go with Automatic Systems because they are a North American manufacturer who delivers unsurpassed reliability and support; the best warranty in the industry; and, the beautiful aesthetics needed for this project. It turned out to be the best decision for us. Based on our previous experience with Automatic Systems, we were confident in their performance capability. The finished product is perfect for LifeWay's needs— it's the kind of building people enter and say 'WOW' to - and the design of the SlimLane EPR optical turnstiles are beautiful."



 **ParkPlus**

ParkPlus

These smart barrier gates, specifically designed for parking garages, ensure authorized user access while preventing the piggybacking, or tailgating of unauthorized vehicles to enter.

IP Connected for remote management, and easily integrated and installed, they streamline the processing of major entry and exit traffic flows and have provided the ideal access solution for LifeWay's high traffic garage facility.

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